



BUKIT SEMBAWANG ESTATES LIMITED

(Company Registration Number: 196700177M)

(Incorporated in Singapore on 27 June 1967)

Financial Statement and Dividend Announcement for the Third Quarter and Nine Months ended 31 December 2015

PART I – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

- 1(a) **An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Consolidated Statement of Comprehensive Income for the third quarter (3Q FY2016) and nine months (9M FY2016) ended 31 December 2015

	Note	Third quarter			Nine months		
		3Q FY2016	3Q FY2015	Change	9M FY2016	9M FY2015	Change
		01.10.2015 to 31.12.2015	01.10.2014 to 31.12.2014		01.04.2015 to 31.12.2015	01.04.2014 to 31.12.2014	
\$'000	\$'000	%	\$'000	\$'000	%		
Revenue		42,596	98,807	(56.9)	269,759	315,403	(14.5)
Cost of sales		(10,967)	(68,443)	(84.0)	(167,336)	(216,917)	(22.9)
Gross profit	1	<u>31,629</u>	<u>30,364</u>	4.2	<u>102,423</u>	<u>98,486</u>	4.0
Other income	2	586	898	(34.7)	780	993	(21.5)
Administrative expenses		(906)	(851)	6.5	(2,563)	(2,426)	5.6
Other operating expenses	3	(1,092)	(1,187)	(8.0)	(3,591)	(4,104)	(12.5)
Profit from operations		<u>30,217</u>	<u>29,224</u>	3.4	<u>97,049</u>	<u>92,949</u>	4.4
Finance income	4	<u>1,154</u>	<u>581</u>	98.6	<u>2,544</u>	<u>1,190</u>	113.8
Profit before tax ¹		<u>31,371</u>	<u>29,805</u>	5.3	<u>99,593</u>	<u>94,139</u>	5.8
Tax (expense)/credit	5	(7,029)	2,594	n.m.	(14,518)	(8,294)	75.0
Profit and total comprehensive income for the period		<u>24,342</u>	<u>32,399</u>	(24.9)	<u>85,075</u>	<u>85,845</u>	(0.9)
Earnings per share	6						
Basic and diluted earnings per share (cents)		9.40	12.51		32.86	33.16	

n.m. - not meaningful

¹ Profit before tax includes the following:

	Third quarter			Nine months		
	3Q FY2016	3Q FY2015	Change	9M FY2016	9M FY2015	Change
	01.10.2015	01.10.2014		01.04.2015	01.04.2014	
	to	to	to	to		
31.12.2015	31.12.2014		31.12.2015	31.12.2014		
	\$'000	\$'000	%	\$'000	\$'000	%
Depreciation and amortisation	(63)	(69)	(8.7)	(185)	(198)	(6.6)
Interest income	1,154	581	98.6	2,544	1,190	113.8

Notes to the Group's Consolidated Statement of Comprehensive Income:

Note 1 – Gross profit

The increase in gross profit for 3Q FY2016 as compared to 3Q FY2015 was mainly due to higher profit recognised on development projects based on percentage of completion method.

Note 2 – Other income

The decrease in 3Q FY2016 was mainly due to the write-back of provision for warranties in 3Q FY2015. There was no write-back of provision for warranties in 3Q FY2016.

Note 3 – Other operating expenses

The decrease in other operating expenses was mainly due to lower development costs expensed off for development projects pending development.

Note 4 – Finance income

The higher finance income was due to increase in interest income received from higher fixed deposit balances placed with banks.

Note 5 – Tax expense

The higher tax expense in 3Q FY2016 as compared to 3Q FY2015 was due to an adjustment made in 3Q FY2015 for overprovision of income tax for Year of Assessment 2013.

Note 6 – Earnings per share

The basic and diluted earnings per share are computed based on profit for the period and the weighted average number of ordinary shares as set out on paragraph 6.

1(b)(i) **A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.**

	Note	Group		Company	
		31.12.2015 \$'000	31.03.2015 \$'000	31.12.2015 \$'000	31.03.2015 \$'000
Non-current assets					
Investment property		4,174	4,202	-	-
Property, plant and equipment		87	132	-	-
Investments in subsidiaries		-	-	365,294	80,294
Deferred tax assets	1	4,982	3,388	-	-
		<u>9,243</u>	<u>7,722</u>	<u>365,294</u>	<u>80,294</u>
Current assets					
Development properties	2	957,340	1,040,717	-	-
Trade and other receivables	3	20,661	15,316	305,192	743,573
Cash and cash equivalents	4	392,153	329,421	335,729	228,570
		<u>1,370,154</u>	<u>1,385,454</u>	<u>640,921</u>	<u>972,143</u>
Total assets		<u>1,379,397</u>	<u>1,393,176</u>	<u>1,006,215</u>	<u>1,052,437</u>
Equity attributable to shareholders of the Company					
Share capital		631,801	631,801	631,801	631,801
Reserves		651,127	651,493	215,232	187,311
Total equity		<u>1,282,928</u>	<u>1,283,294</u>	<u>847,033</u>	<u>819,112</u>
Non-current liabilities					
Deferred tax liabilities		5,880	5,746	14	14
		<u>5,880</u>	<u>5,746</u>	<u>14</u>	<u>14</u>
Current liabilities					
Trade and other payables	5	73,291	74,783	159,168	233,311
Current tax payable	6	17,298	29,353	-	-
		<u>90,589</u>	<u>104,136</u>	<u>159,168</u>	<u>233,311</u>
Total liabilities		<u>96,469</u>	<u>109,882</u>	<u>159,182</u>	<u>233,325</u>
Total equity and liabilities		<u>1,379,397</u>	<u>1,393,176</u>	<u>1,006,215</u>	<u>1,052,437</u>

Notes to the Statement of Financial Position of the Group:**Note 1 – Deferred tax assets**

The increase was mainly due to higher deductible temporary differences available for utilisation against future taxable profits resulting from expenses of development projects.

Note 2 – Development properties

The decrease was due to lower development costs capitalised during the period and additional progress billings.

Note 3 – Trade and other receivables

The increase was mainly due to higher progress billing receivables on the development projects as Skyline Residences and Luxus Hills Phase 6 had obtained TOP.

Note 4 – Cash and cash equivalents

The increase was mainly due to collections on sales from Luxus Hills Phase 6 and 7, Paterson Suites, The Vermont on Cairnhill and Skyline Residences.

Note 5 – Trade and other payables

The decrease was mainly due to lower trade payables relating to construction costs of the development projects.

Note 6 – Current tax payable

The decrease was due to payments of tax during the year.

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

	31.12.2015 \$'000	31.03.2015 \$'000
<u>Unsecured</u>		
- Amount repayable in one year or less, or on demand	Nil	Nil
- Amount repayable after one year	Nil	Nil
<u>Secured</u>		
- Amount repayable in one year or less, or on demand	Nil	Nil
- Amount repayable after one year	Nil	Nil

Details of any collateral

Not applicable.

1(c) **A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.**

	Third quarter		Nine months	
	3Q FY2016	3Q FY2015	9M FY2016	9M FY2015
	01.10.2015 to 31.12.2015 \$'000	01.10.2014 to 31.12.2014 \$'000	01.04.2015 to 31.12.2015 \$'000	01.04.2014 to 31.12.2014 \$'000
Cash flows from operating activities				
Profit before tax	31,371	29,805	99,593	94,139
Adjustments for:				
Depreciation of investment property	42	40	122	120
Depreciation of property, plant and equipment	21	29	63	78
Interest income	(1,154)	(581)	(2,544)	(1,190)
Operating profit before working capital changes	<u>30,280</u>	<u>29,293</u>	<u>97,234</u>	<u>93,147</u>
Changes in working capital:				
Development properties	(29,772)	(20,373)	83,377	91,149
Trade and other receivables	51,510	10,976	(5,118)	(27,111)
Trade and other payables	3,311	18,019	(1,492)	16,745
Cash generated from operations	<u>55,329</u>	<u>37,915</u>	<u>174,001</u>	<u>173,930</u>
Interest received	637	319	2,320	684
Income tax paid	(11,771)	(5,360)	(28,035)	(17,604)
Net cash from operating activities	<u>44,195</u>	<u>32,874</u>	<u>148,286</u>	<u>157,010</u>
Cash flows from investing activities				
Capital expenditure on investment property	(95)	-	(95)	-
Purchase of property, plant and equipment	(13)	-	(18)	(28)
Net cash used in investing activities	<u>(108)</u>	<u>-</u>	<u>(113)</u>	<u>(28)</u>
Cash flows from financing activities				
Dividends paid	-	-	(85,441)	(41,426)
Net cash used in financing activities	<u>-</u>	<u>-</u>	<u>(85,441)</u>	<u>(41,426)</u>
Net increase in cash and cash equivalents	44,087	32,874	62,732	115,556
Cash and cash equivalents at beginning of the period	<u>348,066</u>	<u>287,578</u>	<u>329,421</u>	<u>204,896</u>
Cash and cash equivalents at end of the period	<u>392,153</u>	<u>320,452</u>	<u>392,153</u>	<u>320,452</u>

- 1(d)(i) **A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions of shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Group	Share capital \$'000	Capital reserve \$'000	Accumulated profits \$'000	Dividend reserve \$'000	Total \$'000
At 1 April 2014	631,801	60,714	498,037	41,426	1,231,978
Total comprehensive income for the period					
Profit for the period	-	-	85,845	-	85,845
Transactions with owners, recorded directly in equity					
Dividends to equity holders: - final/special dividends for the previous year, paid	-	-	-	(41,426)	(41,426)
At 31 December 2014	<u>631,801</u>	<u>60,714</u>	<u>583,882</u>	<u>-</u>	<u>1,276,397</u>
At 1 April 2015	631,801	60,714	590,779	-	1,283,294
Total comprehensive income for the period					
Profit for the period	-	-	85,075	-	85,075
Transactions with owners, recorded directly in equity					
Dividends to equity holders: - final/special dividends for the previous year, paid	-	-	(85,441)	-	(85,441)
At 31 December 2015	<u>631,801</u>	<u>60,714</u>	<u>590,413</u>	<u>-</u>	<u>1,282,928</u>

Company	Share capital \$'000	Capital reserve \$'000	Accumulated profits \$'000	Dividend reserve \$'000	Total \$'000
At 1 April 2014	631,801	61,908	24,097	41,426	759,232
Total comprehensive income for the period					
Profit for the period	-	-	876	-	876
Transactions with owners, recorded directly in equity					
Dividends to equity holders:					
- final/special dividends for the previous year, paid	-	-	-	(41,426)	(41,426)
At 31 December 2014	<u>631,801</u>	<u>61,908</u>	<u>24,973</u>	<u>-</u>	<u>718,682</u>
At 1 April 2015	631,801	61,908	125,403	-	819,112
Total comprehensive income for the period					
Profit for the period	-	-	113,362	-	113,362
Transactions with owners, recorded directly in equity					
Dividends to equity holders:					
- final/special dividends for the previous year, paid	-	-	(85,441)	-	(85,441)
At 31 December 2015	<u>631,801</u>	<u>61,908</u>	<u>153,324</u>	<u>-</u>	<u>847,033</u>

- 1(d)(ii) **Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There was no change in the Company's share capital during the 3 months ended 31 December 2015.

There were no outstanding convertibles that may result in the issuance of shares as at 31 December 2015 and 31 December 2014.

The Company had no treasury shares as at 31 December 2015 and 31 December 2014.

- 1(d)(iii) **To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

The Company had 258,911,326 issued and fully paid up ordinary shares as at 31 December 2015 and 31 March 2015.

The Company had no treasury shares as at 31 December 2015 and 31 March 2015.

- 1(d)(iv) **A statement showing all sales, transfer, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable.

- 2 **Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed by our auditors.

- 3 **Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)**

Not applicable.

- 4 **Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group and the Company have applied the same accounting policies and methods of computation in the financial statements for the current financial year as those applied in the Group's and the Company's most recently audited financial statements for FY2015.

- 5 **If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Not applicable.

6 **Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

The basic and diluted earnings per share is computed based on profit for the period and the weighted average number of ordinary shares set out below.

	Third quarter		Nine months	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Basic and diluted earnings per share (cents)	9.40	12.51	32.86	33.16

	Third quarter		Nine months	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Weighted average number of shares for calculation of:				
- Basic and diluted earnings per share	258,911,326	258,911,326	258,911,326	258,911,326

7 **Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:**

- (a) current financial period reported on; and
- (b) immediately preceding financial year.

	Group		Company	
	31.12.2015	31.03.2015	31.12.2015	31.03.2015
Net asset value per ordinary share	\$4.96	\$4.96	\$3.27	\$3.16

Net asset value per share is calculated based on 258,911,326 ordinary shares at the end of the current financial period and the immediately preceding financial year.

8 **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:**

- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

3Q FY2016 vs 3Q FY2015

- (1) For 3Q FY2016, revenue decreased by 56.9% against 3Q FY2015, whilst cost of sales decreased by 84.0%. The higher decrease in cost of sales was due to higher profit margins for projects recognised in 3Q FY2016 than in 3QFY2015.
- (2) For 3Q FY2016, profit was recognised based on the percentage of completion method for Luxus Hills Phase 6 and 7, and Paterson Suites. For 3Q FY2015, profit was recognised for Luxus Hills Phase 6, The Vermont on Cairnhill and Skyline Residences.

9M FY2016 vs 9M FY2015

- (3) Gross profit for 9M FY2016 increased by 4.0% as compared to 9M FY2015. Profits were recognised in 9M FY2016 for Luxus Hills Phase 6 and 7, Paterson Suites and Skyline Residences.. For 9M FY2015, profits were recognised for Luxus Hills Phase 5 and 6, The Vermont on Cairnhill and Skyline Residences.
- (4) Other operating expenses for 9M FY2016 was \$3.6 m, a decrease of 12.5% as compared to \$4.1 m in 9M FY2015. This was due to lower development costs expensed off on development projects pending development.
- (5) Finance income for 9M FY2016 was \$2.5 m, an increase of 113.8% as compared to \$1.2 m in 9M FY2015. This was due to higher interest income earned from higher fixed deposit balances placed with banks.
- (6) Net profit after tax was \$85.1 m, a slight decrease of 0.9% as compared to \$85.8 m in 9M FY2015.

9 **Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

The Group did not make any specific forecast previously.

10 **A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

According to URA real estate statistics, the overall private residential property prices decreased by 0.5% in the 4th Quarter 2015. This was the ninth consecutive quarter of decline in private residential property prices. For the whole of 2015 overall private residential property prices fell by 3.7%, compared with the 4.0% decline in 2014. The number of new private residential units sold in 2015 was 7,440 units, compared with 7,316 units in 2014.

The Singapore residential property market sentiment remains weak and the operating environment continue to be challenging in the current financial year.

11 **Dividend**

(a) **Current financial period reported on**

None.

(b) **Corresponding period of the immediately preceding financial year**

None.

(c) **Date payable**

Not applicable.

(d) **Books closure date**

Not applicable.

12 **If no dividend has been declared/recommended, a statement to that effect.**

No dividend has been declared or recommended for the nine months ended 31 December 2015.

13 **If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

There is no general mandate from shareholders for IPTs.

14 **Negative Assurance on Third Quarter Financial Results**

The Board of Directors hereby confirm that, to the best of their knowledge, nothing has come to their attention which may render the third quarter financial results ended 31 December 2015 to be false or misleading in any material aspect.

15 **Confirmation of undertakings under Rule 720(1)**

The Company confirms that it has procured undertakings from its directors and executive officers to comply with the Exchange's listing rules.

BY ORDER OF THE BOARD

**DENNIS LOH SIEW KEEN
COMPANY SECRETARY
12 FEBRUARY 2016**