



BUKIT SEMBAWANG
ESTATES LIMITED

57th Annual General Meeting

28 July 2023



Artist's Impression

CEO Presentation

- 01 — Financial Overview
- 02 — Project Portfolio
- 03 — Current Projects
- 04 — Upcoming Projects
- 05 — Serviced Apartments
- 06 — Business Strategy



01.

Financial Overview



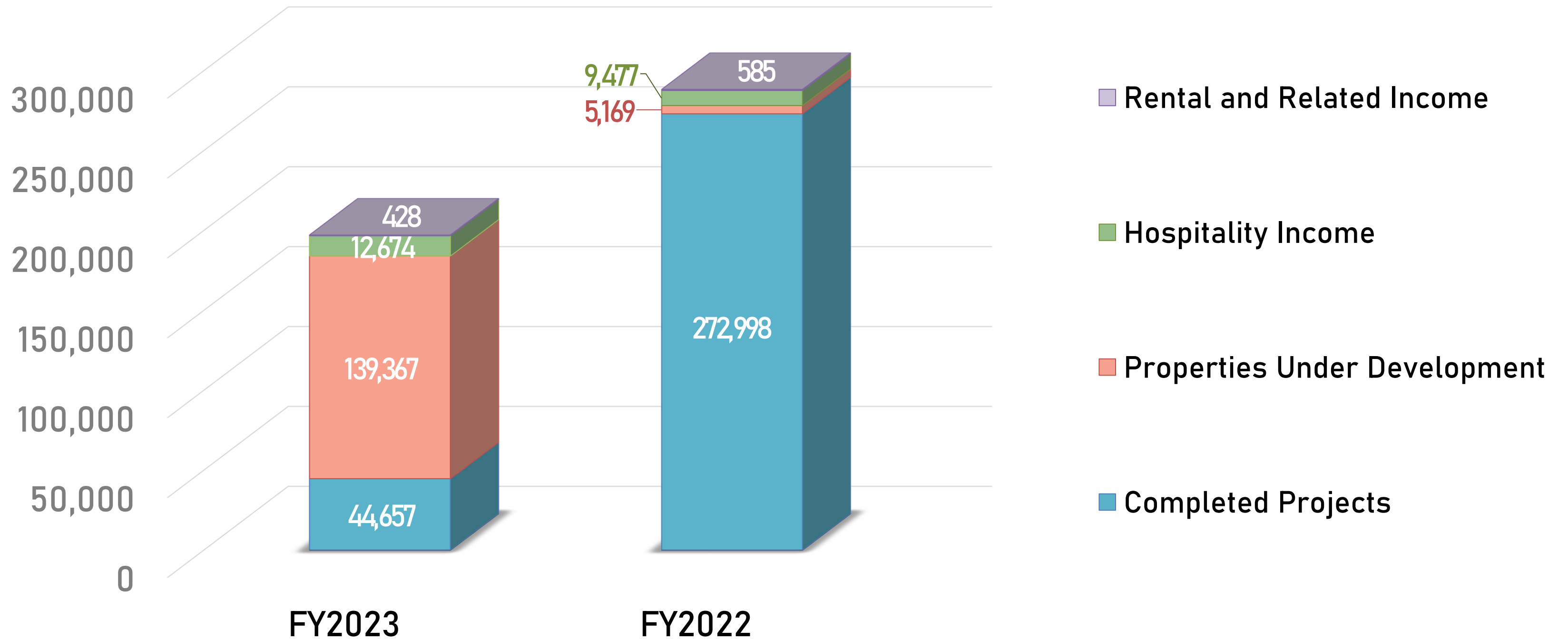
Artist's Impression

Financial Overview

For the year ended 31 March	2023	2022	% Change
Revenue	\$197.13m	\$288.23m	(31.61%)
Profit Before Tax	\$37.48m	\$95.34m	(60.69%)
Profit After Tax	\$34.40m	\$82.92m	(58.51%)
Net Return on Total Equity	2.33%	5.60%	(58.39%)
Earnings Per Share	\$0.13	\$0.32	(59.38%)

Financial Overview

Revenue (\$'000)



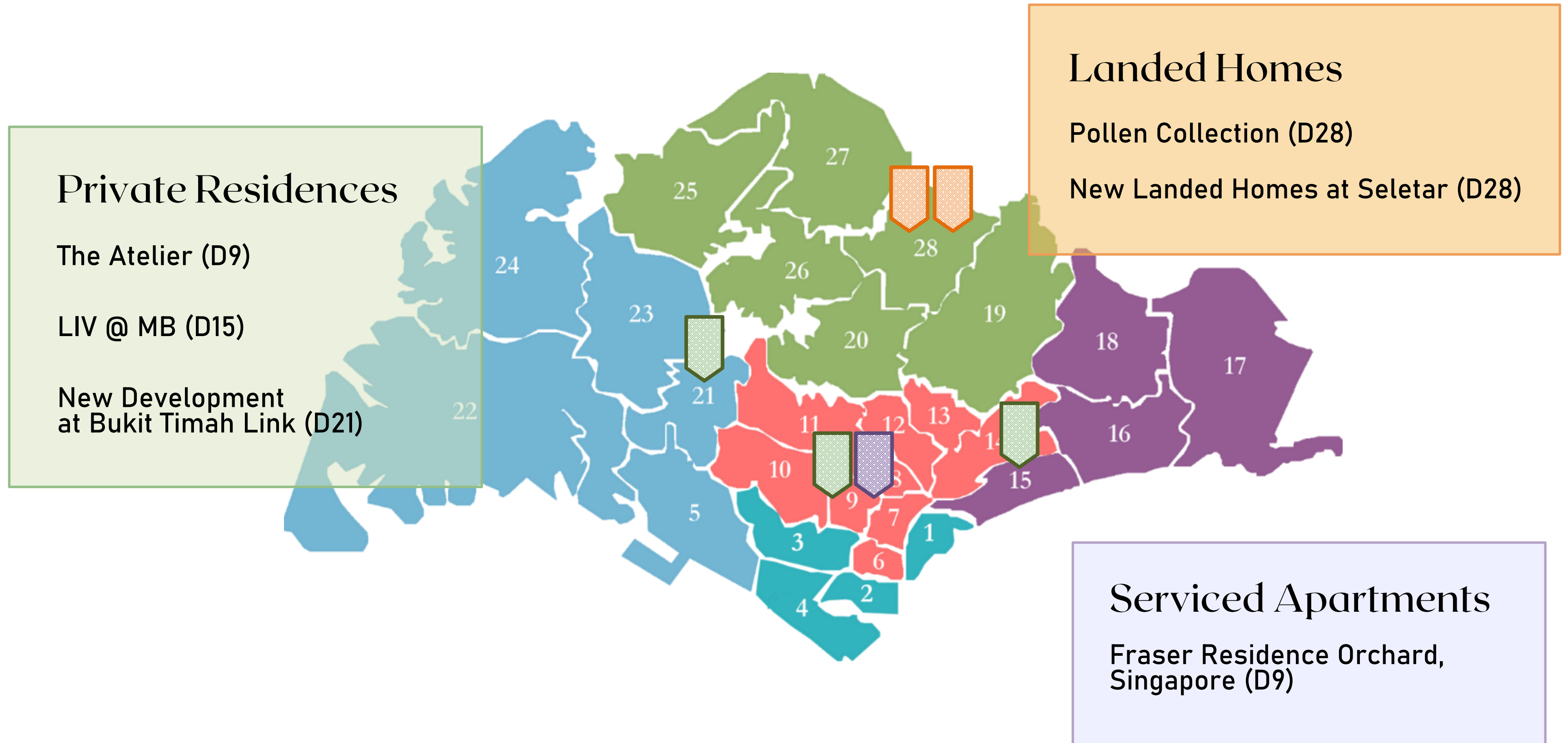
02.

Project Portfolio



Artist's Impression

Project Portfolio



03.

Current Projects



Artist's Impression

The Atelier

District 9 · Newton · Freehold · 120 Residences ·
98% Sold

The notion of luxury in the
coveted District 9 neighbourhood.



Artist's Impression

LIV @ MB

District 15 · Mountbatten · 99-Year Leasehold ·
298 Residences · 93% Sold

A heritage of luxury living within
the coveted Mountbatten
conservation enclave.



Artist's Impression

LIV @ MB

Awards & Accolades

PropertyGuru Asia Property Awards 2022

Best Premium Condo Development
Best Premium Condo Interior Design

EdgeProp Excellence Awards 2022

Design Excellence Award
Marketing Excellence Award
Showflat Excellence Award



Artist's Impression

Pollen Collection

District 28 · Seletar · 99-Year Leasehold · 132 Landed Houses · Limited Release of 45 Houses · 51% Sold

A prized collection of brand-new contemporary landed homes, for the privileged few.



Artist's Impression

Project Construction Progress

THE ATELIER 120 Residences
50% Completed
Expected T.O.P Q2 2024

LIV @ MB 298 Residences
25% Completed
Expected T.O.P Q2 2025

POLLEN
COLLECTION 132 Houses
10% Completed
Expected T.O.P Q1 2026



04.

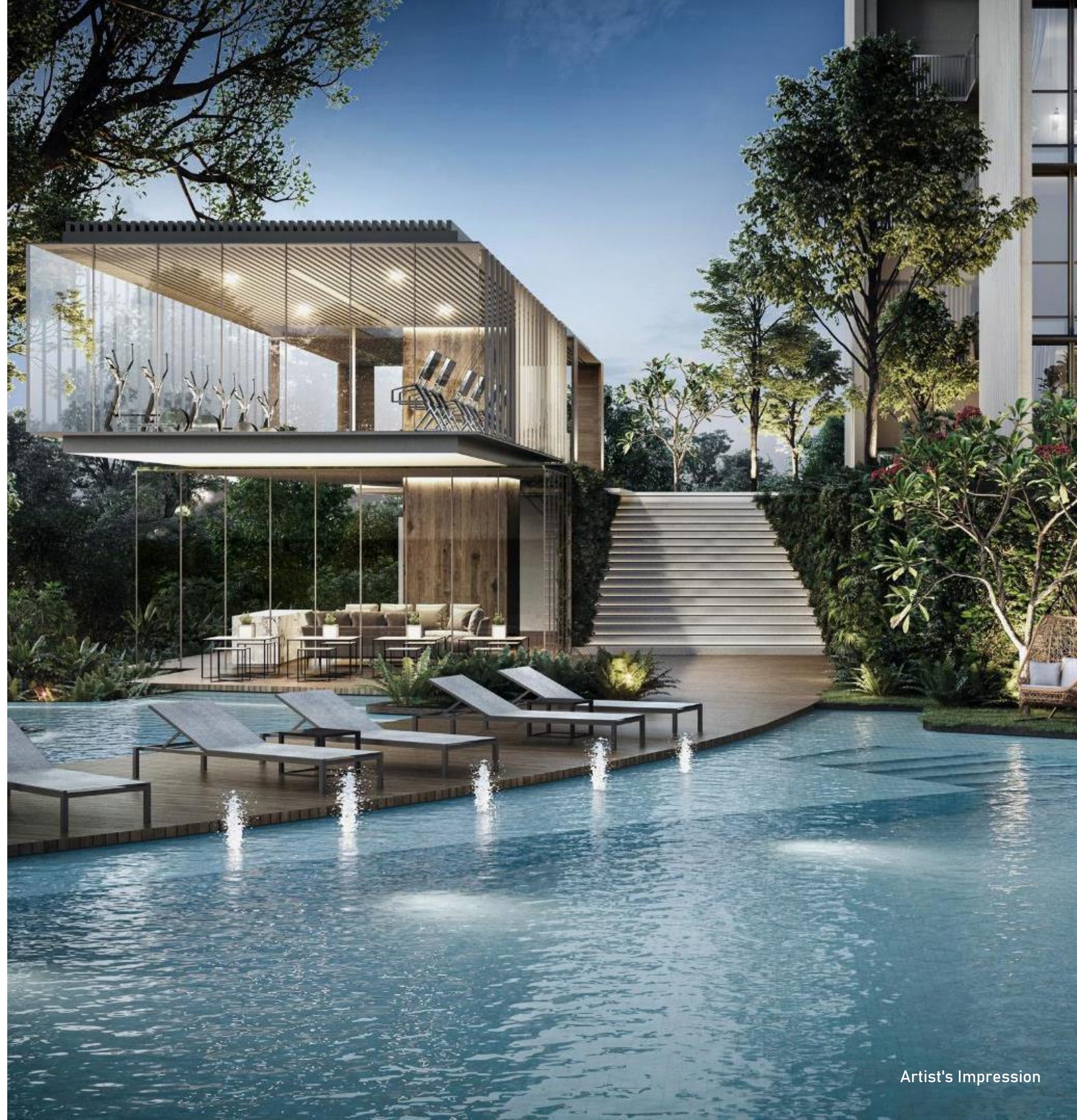
Upcoming Projects



New Development at Bukit Timah Link

District 21 · Upper Bukit Timah · 99-Year
Leasehold · 155 Residences

A flexible and sustainable lifestyle,
blending cosmopolitan vibes with its
tropical industrial heritage.



Artist's Impression

New Landed Homes at Seletar

District 28 · Seletar · 999-Year Leasehold ·
156 Landed Houses



05.

Serviced Apartments



Fraser Residence Orchard, Singapore

District 9 · Orchard · Freehold · 115 Rooms ·
87.7% Occupancy Rate

Fully-furnished Gold Standard serviced
apartments developed by BSEL



06.

Business Strategy



Artist's Impression

Business Strategy

Core Competence

Focusing on Luxury Residential Developments

Value Added Homes

Creating High-Value Lifestyle Developments

Financial Stability

Ensuring Long Term Sustainable Growth



Core Competence

Focusing on Luxury Residential Developments

- Condominiums
- Landed Houses



Value Added Homes

Creating High-Value Lifestyle Developments

Homes designed for the current and
future generation of homeowners

Future-ready smart homes that
feature innovative technology

Thoughtfully designed elements for
greater comfort and privacy



Financial Stability

Ensuring Long Term Sustainable Growth

Evolving our approach to meet the needs of today's homebuyers

Lookout for suitable opportunities to supplement our land bank





BUKIT SEMBAWANG
ESTATES LIMITED

Thank You

All information are accurate as of 28 July 2023.

The marketing plans as indicated in the presentation slides may be subjected to changes depending on market conditions and the business environment.



Artist's Impression

Q & A



Artist's Impression